

Great Lakes Yacht Services

Spring Launch

3/1/2015

Spring 2015

Lower Pricing on Bottom Paint

Easy application, Easy Clean Up, Easy on the Environment

Once again we are offering great savings on our featured Aquaguard environmentally friendly bottom paints. These paints are an ablative water based product that is easy to apply, offering easy clean up with just water. Aquaguard paints can be applied over

and have again lowered the price to be the most economical bottom painting solution.

You can further reduce your bottom paint costs by joining our exciting new **15 for 15** program. (See

"The new 15 for 15 program offers great savings on Parts and Accessories"

most existing bottoms paints with just a light sanding, the only product that it will not adhere to is VC17. GLYS was able to secure great pricing

sidebar)

Call for pricing on this great product, you won't be disappointed!

What's New at GLYS

A New Season brings new Services and Products

GLYS has been busy this winter bringing new products and services for the 2015

boating season. We are happy to offer a complete line of boating parts and

Maximize Savings with "15 for 15"

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"Canadian dollar loses value raising prices"

At GLYS we are fighting the higher costs of enjoying your time on the water with an exciting new program..... The new **15 for 15** program offers great savings on Parts and Accessories.

How does it work?

Purchase a discount card for the low price of \$15 and enjoy 15% savings on all parts and accessories..... there is no expiry date so you can receive 15% savings for many years.

The 15% discount is applied to all Mercury, VolvoPenta, Yanmar, Westerbeke parts.

You can further save 15% on all other parts and accessories offered in our catalogs. Some restrictions apply. Join Now and Save!

accessories with the launch of our new catalog, available in mid-March in a print version and also electronically on our website at www.glys.ca.

It's no longer necessary to "run up the hill" to shop for all those products that keep your boat afloat. If the item you are looking for is not available in our catalog we can source it through one of our many suppliers from the East Coast to the West Coast. And remember, parts and accessories are eligible for a 15% savings with the **15 for 15 program**.

Our Technicians; Kal, Eric, Bill, and Ralph, have been busy upgrading their factory training.

We are pleased to announce that we are members of National Marine Electronics Association (NMEA), offering complete marine electronics installations to NMEA and American Boat and Yacht Council (ABYC) standards.

As avid sailors we offer repairs to sail as well as power. We offer rigging, fiberglass, and outfitting services for those sailors that are heading south.

Other services we offer are insurance reports, mechanical

surveys, engine repowering, generator repair & installations, AC/DC electrical upgrades, mast re-wiring, plumbing systems repairs and upgrades, deck fitting and thru-hull rebedding, oil analysis services.

We have a 100' service dock, mast crane. We can pick up and deliver your boat back to your slip.

New this year is a full service yacht care program....ask for details.

Great Lakes Yacht Services, your-on-the water parts, service and accessories center.

Rebuild or Replace?

Every spring we get approached by a sailor with an aging diesel engine that is getting harder to start or needs repairs, with the question "can you fix it?". This question is fair enough as that is what we do. The bigger question is it worth fixing? In our northern climates the sailboat auxiliary engine is probably the least understood and most neglected piece of equipment on the boat.

Many older diesels aren't necessarily in need of replacement, many can be "freshened up" with a ring and valve job as long as the transmission and fuel system are in good shape.

When deciding to freshen up an engine at the approximate cost of 25% of a new repower it is advisable to take many things into consideration besides the engine itself. Generally, we start with the boat as a whole. It's hard to recommend an \$18,000 repower when the boat is only selling for that amount. It's in this situation that a thorough evaluation of the existing engine should be done, starting with a compression and oil pressure test, and a long consultation with the rebuilder.

At Great Lakes Yacht Services it's our responsibility to make the best recommendation based on a comprehensive evaluation of the equipment we are working on.

We want to foster a long term relationship based on honesty and integrity with your best interest in mind.

Enjoy a safe and happy boating season